

09/27/12

POLICY ALERT
No. 12-63
Improved Business Base Forecasting and Evaluation

REFERENCES: [Defense Procurement and Acquisition Policy Memorandum dated September 14, 2012, Improved Business Base Forecasting and Evaluation](#)

TYPE OF ACTION: Information

EFFECTIVE DATE: September 14, 2012

SUMMARY: Effective immediately, the Defense Contract Management Activity (DCMA) is requiring assistance in the analysis of the business base forecast that is addressed in a contractor's forward pricing rate proposal. When DCMA executes a contractor base forecast review, they will require support from the buying activities and program offices doing business with that contractor.

To manage this effort DCMA has requested that an Office of Primary Responsibility (OPR) be identified to receive and coordinate these DCMA requests. For TRICARE Management Activity the OPR is

Acquisition Management & Support
Contract Policy/Competition Advocate Division
Attn: Genesta Belton
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703-681-8664

In addition, Defense Procurement and Acquisition Policy (DPAP) intends to implement, in time to support calendar year 2013 proposal evaluations, a requirement to provide DCMA and Defense Contract Audit Agency with business base information at the conclusion of the DoD Component's Program Objectives Memorandum (POM).

This Policy Alert is effective on the date indicated above, and remains in effect until incorporated into the acquisition policy, as appropriate, or until otherwise rescinded.

ACTION REQUIRED: No immediate action is required. Acquisition staff and programs offices should be aware of this new requirement and support these activities.

This Policy Alert is effective on the date indicated above, and remains in effect until revised or otherwise rescinded.

You may direct comments/questions on this Policy Alert to the Contract Policy and Pricing Branch at 303-676-3985.