

04/07/2011

POLICY ALERT
No. 11-20
**“Myth-Busting”: Addressing Misconceptions to Improve
Communication with Industry during the Acquisition Process**

REFERENCE: [OFPP Memorandum, dated February 2, 2011](#)

TYPE OF ACTION: Informational Purposes

EFFECTIVE DATE: Fiscal Year 2011

SUMMARY:

Office for Federal Procurement Policy (OFPP) held a series of outreach sessions with industry representatives, acquisition professionals, agency procurement attorneys, and others to identify and address core misconceptions about communications between the government and industry during the pre-award acquisition process. Ten (10) misconceptions were mentioned frequently, and are addressed by the memorandum at attachment 1.

OFPP Memorandum further addressed the requirement for Agencies to remove unnecessary barriers to reasonable communication and develop a vendor communication plan, consistent with existing law and regulation, that promote responsible and constructive exchange.

ACTION REQUIRED:

All Program Mangers, Contracting Officers, and Contracting Officer Representatives shall become familiar with the Misconceptions and Facts about Vendor Communication.

Acquisition Policy and Compliance Division has the lead to develop a high-level vendor communication plan that will ensure early, frequent, and constructive communication during key phases of the acquisition process. The draft plan will be incorporated into a TRICARE Acquisition Directive due to Defense Procurement Acquisition Policy (DPAP) by June 30, 2011 for Office of Management and Budget (OMB) review. Within 30 days upon completion of OMB’s review, TMA will finalize the plan and make available to the workforce and the public, as appropriate.

You may direct comments/questions on this Policy Alert to the Acquisition Policy and Pricing Division at 303-676-3453.

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